

CASE STUDY - MUNICIPALITIES & GOVERNMENT ENTITIES

Haddow & Company serves as an on-call real estate advisor for **MARTA**. Duties have included analyzing joint development proposals, reviewing lease agreements, and providing advice on surplus real estate. Our in-depth knowledge of the local real estate market, particularly development trends, construction costs, and land values enables us to respond quickly to issues raised by the client.

Another crucial role has been helping select developers and negotiate development agreements for MARTA's Transit-Oriented Development (TOD) program. Our firm advised MARTA on two successful TODs: the King Memorial and the Edgewood/Candler Park stations, where apartments were successfully developed.

